

9432 Venice Blvd. Culver City, CA 90232 Fresenius Medical Care Culver City Dialycis

Fresenius Medical Care

FOR SALE: \$13,900,000 One Half Acre Development site CLICK HERE FOR PROPERTY WEBSITE: WWW.9432VENICE.COM

CARL LAMBERT President 310.663.6030 carl@Lambertinc.com DRE# 00860625, CA

FRANCYNE LAMBERT Vice President (310) 720-9299 francyne@lambertinc.com DRE# 00827267

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CARL LAMBERT

President 310.663.6030 carl@Lambertinc.com DRE# 00860625, CA

FRANCYNE LAMBERT

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Property Summary	
APN #	4206-028-020
Lot Size	22,498 sq ft
Building Size	10,032 sq ft
Zoning	MU (EC)
Year Built	1948
Parking Spaces	24

Property Overview

Lambert Investments, Inc. is pleased to present 9432 Venice Blvd in Culver City. The subject property sits on a 22,498 sq. ft. lot with 175 feet of frontage along Venice Blvd. The building is 10,032 sq. ft. which is leased to Fresenius Medical Care with 4 years remaining and a 5-year option at market. The tenant has no prop 13 protection. The tenant is to pay any increase in property taxes over a base year of \$15,125. This a brick building that has already been seismically retrofitted. The property is located in the Exposition Corridor Transit Neighborhood plan and sits in the City of Los Angeles zoning requirements. Buyers to do their own investigation and due diligence into what can be developed.

Location Overview

Prime location in the heart of Downtown Culver City, walking distance to Main Street. Truly one of the most desirable submarkets on the Westside of Los Angeles. Culver City is experiencing a tech and entertainment boom with companies like Amazon, Apple, HBO, Sony, and TikTok leasing nearby office space. The recent influx of tech and entertainment companies has created a strong demand in new development of office and apartment buildings. The subject property is located nearby metro stations and the expo line, offering easy access to all of Los Angeles.

EXECUTIVE SUMMARY

Development Site on Venice Blvd. 9432 Venice Boulevard | Culver City, CA 90232

Acquisition Costs	
Purchase Price, Points and Closing Costs	\$13,900,000
Investment - Cash	\$13,900,000
Investment Information	
Purchase Price	\$13,900,000
Price per SF Building	\$1,390
Price per SF Land	\$618
Financial Indicators	
Cash-on-Cash Return Before Taxes	3.7%
Debt Coverage Ratio	N/A
Capitalization Rate	3.7%
Gross Income / Square Feet	\$54
Gross Expenses / Square Feet	(\$2.70)
Operating Expense Ratio	5%

Income, Expenses & Cash Flow

Gross Scheduled Income	\$543,814
Total Vacancy and Credits	\$0
Operating Expenses	(\$27,125)
Net Operating Income	\$516,689
Debt Service	\$0
Cash Flow Before Taxes	\$516,689

ANNUAL PROPERTY OPERATING DATA

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Description	Year 1	Year 2	Year 3	Year 4
Year Ending	01/2024	01/2025	01/2026	01/2027
Income				
Rental Income	\$543,814	\$560,101	\$576,876	\$594,153
Gross Scheduled Income	\$543,814	\$560,101	\$576,876	\$594,153
Gross Operating Income	\$543,814	\$560,101	\$576,876	\$594,153
Expenses				
Trash & Cleaning	(\$12,000)	(\$12,000)	(\$12,000)	(\$12,000)
Taxes - Real Estate	(\$15,125)	(\$15,125)	(\$15,125)	(\$15,125)
Total Operating Expenses	(\$27,125)	(\$27,125)	(\$27,125)	(\$27,125)
Operating Expense Ratio	4.99%	4.84%	4.70%	4.57%
Net Operating Income	\$516,689	\$532,976	\$549,751	\$567,028

CASH FLOW ANALYSIS

Before-Tax Cash Flow Year Ending	Year 1 01/2024	Year 2 01/2025	Year 3 01/2026	Year 4 01/2027
Before-Tax Cash Flow				<u> </u>
Gross Scheduled Income	\$543.814	\$560.101	\$576,876	\$594,153
Total Operating Expenses	(\$27,125)	(\$27,125)	(\$27,125)	(\$27,125)
Net Operating Income	\$516,689	\$532,976	\$549,751	\$567,028
Loan Payment	\$0	\$O	\$O	\$0
Before-Tax Cash Flow	\$516,689	\$532,976	\$549,751	\$567,028
Cash-On-Cash Return	3.72%	3.83%	3.96%	4.08%



Dates (From/To)	Base Rent per Square Foot	Monthly Base Rent	Annual Base Rent
2/1/2022 - 1/31/2023	\$52.80	\$44,000.00	\$528,000.00
2/1/2023 - 1/31/2024	\$54.38	\$45,316.67	\$543,800.00
2/1/2024 - 1/31/2025	\$56.01	\$46,675.00	\$560,100.00
2/1/2025 - 1/31/2026	\$57.69	\$48,075.00	\$576,900.00
2/1/2026 - 1/31/2027	\$59.42	\$49,516.67	\$594,200.00



Fresenius Medical Care has been the single tenant of the last 20 years and recently signed a five-year lease at the market rate of \$4.40 per foot. The tenant has a five-year option to extend at fair market rent. Fresenius Medical Care is obligated to pay any increase in property taxes over a base year of \$15,125. The landlord pays a small amount monthly for trash pickup and periodic parking lot sweeping.

Fresenius is a global healthcare group providing products and services for dialysis, hospitals, and outpatient medical care. It is by far the largest dialysis provider in the United States. Globally it earns over \$36 billion and has net income of approximately \$1.7 billion. Fresenius has global assets of approximately €67 billion with equity of over €26 billion. Approximately 75% of its income is US-based.

For further information on the stability of the tenant, please look at:

https://www.fresenius.com/sites/default/files/2022-06/Fresenius Annual Report 2021 0.pdf





























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TENTRA

MainSt

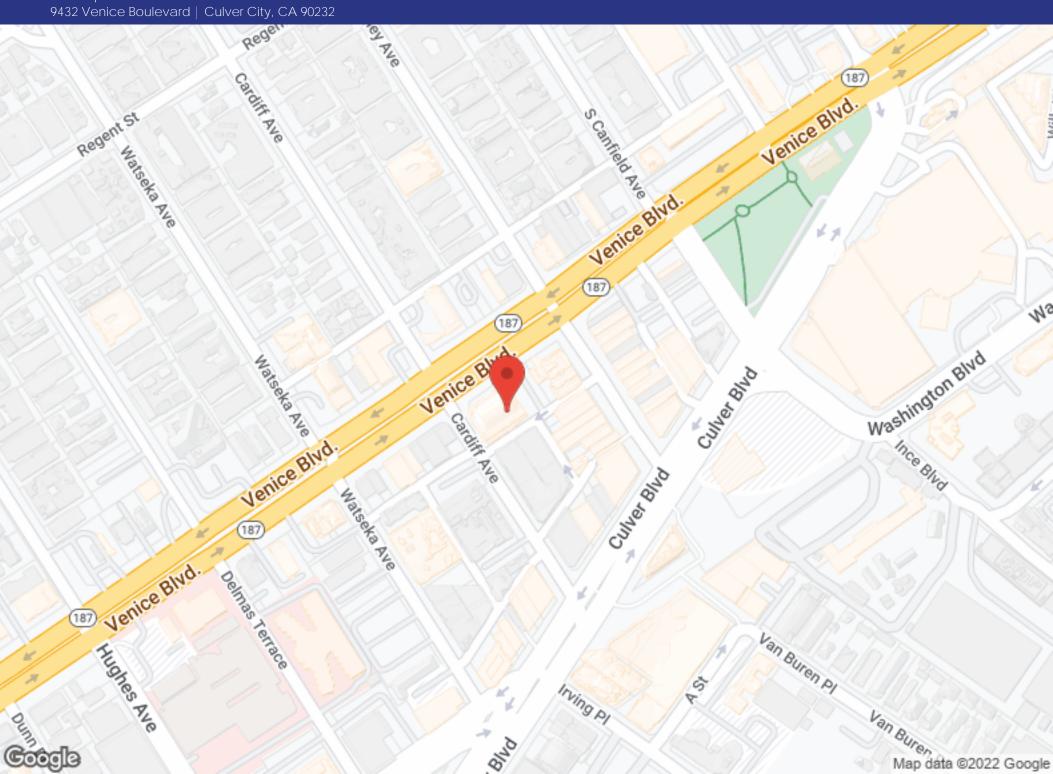
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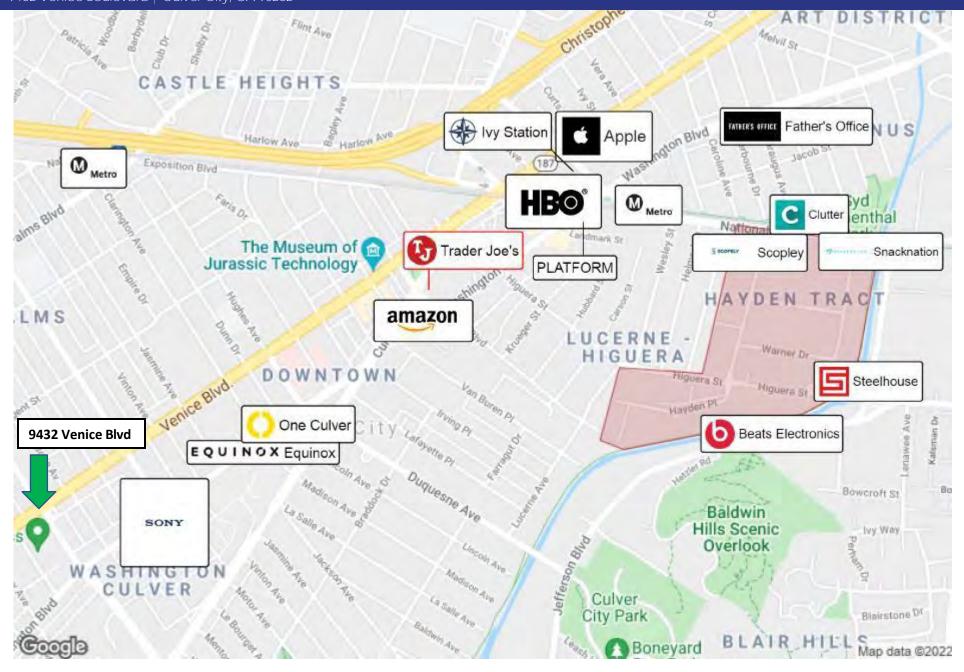
REGIONAL MAP

Development Site on Venice Blvd.



BUSINESS MAP

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Amazon, Apple, & HBO's New Offices



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*Amazon has revealed more details of its new \$620-million expansion in Culver City, California. Designed by Gensler to rethink the The Culver Studios, a 100-year-old film studio in Downtown, the project will become the new home of Amazon's Los Angeles area operations.

The new Amazon expansion will add 413,000 square feet of rent-able space to the 14-acre campus, increasing its total footprint to more than 720,000 square feet. As Urbanize LA reports, plans also call for the construction of two parking structures, with total accommodations for 1,930 vehicles. The design includes contemporary mid-rise structures to be made with metal exteriors and gabled roofs. The campus will also include several terrace decks and landscaped interior pathways that create connections between the various structures on site.

Amazon has also leased the entirety of the adjacent Culver Steps development, which is also being built by Hackman Capital Partners. The combined 600,000 square feet of space will house Amazon subsidiaries Amazon Studios, IMDb, Amazon Video, and World Wide Advertising.

*Source: UrbanizeLA, arch daily

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*Nearly one year after shelling out \$162 million for a handful of properties on the Los Angeles-Culver City border, Apple has pulled back the curtain on its plans to redevelop them into a large office campus.

Variety reports that the Cupertino-based tech giant will build more than 550,000 square feet of space on the properties, which are located at 8825-8871 Washington Boulevard, 8827-8829 National Boulevard, and 8876-8888 Venice Boulevard. Those sites abut an existing 128,000-square-foot building at the intersection of Washington and National Boulevards, which Apple leases from developers LPC West and Clarion Partners.

The proposed campus, when completed, would more than double Apple's footprint in the region. The Los Angeles Times reports that the company currently occupies approximately 500,000 square feet of space in and around Culver City, employing over 1,500 people working on Apple TV+, Apple Music, artificial intelligence, and machine learning. Apple, as part of a \$430-billion U.S. investment plan announced earlier this year, indicated that it would grow its Culver City office to more than 3,000 employees by the year 2026.

*Source: UrbanizeLA

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BUSINESS MAP

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*HBO is joining Apple and Amazon in setting up shop in Culver City, which is reemerging as a major entertainment industry hub more than a century after Thomas Ince built the city's first film studio.

Developers Lowe, AECOM-Canyon Partners, and Rockwood Capital announced that the television network had signed a 15-year lease at the under-construction Ivy Station complex.

HBO will occupy all 240,000 square feet of office space at the 5.2-acre megaproject, using the building as its new corporate headquarters.

*Source: Curbed LA



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DEMOGRAPHICS

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	SHERMAN OAKS	Population	1 Mile	3 Miles
ENCINO		Male	20,864	142,754
TARZANA		Female	20,973	154,539
THREE IN	Hollywood	Total Population	41,837	297,293
		Age	1 Mile	3 Miles
$= F - W \rightarrow 0$		Ages 0-14	5,691	48,520
		Ages 15-24	3,347	31,383
		Ages 55-64	5,623	38,764
1 Y 4 4	BEL AIR	Ages 65+	5,269	45,861
1 1	HOLLYWOOD	Race	1 Mile	3 Miles
The (Getty 🖳 🗸 🖌 🖌 🖌 🖌 🖌 🖌 🗸	White	23,001	162,868
		Black	3,276	40,374
1 Mars	Beverly Hills 🔝 Los Angeles County	Am In/AK Nat	47	527
34/ 5	WESTWOOD Museum of Art	Hawaiian	13	79
See.		Hispanic	11,303	91,588
イーズグ	BRENTWOOD 2 Los Angel	Multi-Racial	15,082	119,922
PACIFIC		Income	1 Mile	3 Miles
PALISADE		Median	\$68,266	\$66,008
		< \$15,000	2,175	15,229
San	ta Monica Culver City	\$15,000-\$24,999	1,493	11,219
Juli		\$25,000-\$34,999	2,091	11,255
		\$35,000-\$49,999	2,733	16,089
		\$50,000-\$74,999	4,053	21,868
		\$75,000-\$99,999	2,692	14,575
	Ladera Heights ANGELES	\$10,0000-\$149,999	2,309	16,524
		\$150,000-\$199,999	1,118	8,157
	Del Rey Los Angeles	> \$200,000	1,290	10,391
		Housing	1 Mile	3 Miles
	Airport Inglewood (42)	Total Units	21,977	140,621
		Occupied	20,723	131,818
		Owner Occupied	4,151	48,917
		Renter Occupied	16,572	82,901
		Vacant	1,254	8,803
	El Segundo Hawthorne Willowbrook			
Google	Manhattan Beach Gardena Map data ©2022			

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